

April 25, 2021 – HBC Trustee Meeting – Meeting was called to order at 6pm by Dave Massello

Present: Tom Holleman, Peter Pieracci, Dave Massello, Mike Puccio, Paolo Giannetti, Elizabeth Falzone, Mary Ann Pedersen

Via ZOOM: Miles Russell

Absent: Tony Biondi, Frank Bacci, Pino Bernardi

Minutes from March Trustee Meeting Motion made by Tom seconded by Pino

Financials:

First month of a profit - \$5.7k! – membership income has contributed to this positive

Membership fees are at - \$13k

Bar sales - \$3k

Mary Ann had some specific questions on the monthly expenses.

Motion was made by Tom to approve the minutes seconded by Peter – unanimous approval

President's Report:

Dave thought the Membership Meeting ran very well. In person the meeting also went well. The attendance was a bit light but it was necessary to have the meeting. The meeting was needed for the vote preparation.

Election results:

Cleaning will be done partial – Miles and the cleaning service

HVAC will be replaced

Next steps for the HVAC:

The board must now work to approve a vendor. Discussion was had around next steps – board doing our due diligence – do we have members who did not bid on the project come back and bid on the project.

Dave made a motion to again give the opportunity to provide a bid on the dining room and kitchen from both Carefree Comfort and Beck's Heating. The caveat is that the vendors use the bid package that was provided from Root Engineering. They will have 10 days. The motion was seconded by Tom. There was a unanimous vote from the Board on the motion.

Paolo has volunteered to be the point person for the roof.

Miles did express that any parties we have will need to be specifically told the status of the air conditioner in the dining room. Dave will have Carefree Comfort come out and test the air conditioner.

Club Reopen:

Mary Ann gave a report on the event of 4.23.21.

Dining room will get painted – and deep clean done to both dining room and the kitchen. Mary Ann will work to get both of these projects done.

Reopen / League Report:

Exmoor league will start in June – Thursday night they will take up all 4 courts.

Masks must be worn, and there will be no food allowed on the courts.

The bar will be open.

Paula and Mary Ann will work together to create a Tuesday night women's league. And, the Wednesday night league would like to continue to play.

Elizabeth asked about Sunday Funday league. We need to find a leader for the group.

Tom again stressed the need to get the members back to the club. Leagues / activities are a great way to do this for the HBC.

Tom made the suggestion for the bar to be open on Friday nights (7pm – 10pm) and Sunday (12pm – 5pm).

Income Thoughts:

Tom requested we raise the court costs from \$20 to \$30 per night - e.g. for a 10 week league it is a \$10 difference. Tom made a motion to raise the per court – per night fee from \$20 to \$30 Seconded by Mike. Unanimously approved.

Paolo brought up the banners. We will give them 18 months for the banners (July '21 – December '22). The lockers July '21 – December '22. The locker prices will be \$20.

Motion was made to change the banner fee to be 18 months. The lockers will also be 18 months at a cost of \$20. Motion made by Dave seconded by Tom.

Tom recommended for new member's dues could be raised to \$200 for a single and a couple would be \$300. This would only be for year one.

Drink prices Tom also suggested we consider raising the drink costs.

PPP:

We need to forecast the payroll costs so that we can plan.

Old Business:

Opening the dining room we will get Carefree in to look at the air conditioner. Peter will be the point person for scheduling parties. The timeline will be created to work with the HVAC project. Mike brought up the idea of the party policy, pricing and menus. Kitchen committee will be called back up to get a plan for the parties.

Discussion of the roles of board and administration. Dave read through it and felt that there were many interesting options. Tom would like to understand the opinions of the board.

Elizabeth requested the powerpoint be sent back out to the board. For the next meeting the homework of the board is to review the deck.\

New Business:

Tournaments:

Paolo would like to again organize and plan the Mario Mazza tournament.

At 7:03 pm Tony Biondi came to the meeting.

New Business:

Miles to run a Master Class

Family Time – Sunday

Modenese wants to continue having their meetings at the Courts. The rent would be \$100 for the room. First Thursday of the month. This would start in May.

Meeting was adjourned at 7:52 pm.